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CANNON BUILDING
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STATE OF DELAWARE
REAL ESTATE COMMISSION

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PUBLIC MEETING NOTICE: REAL ESTATE EDUCATION COMMITTEE

MEETING DATE AND TIME: Thursday, January 7, 2016 at 9:30 a.m.

PLACE: Division of Professional Regulation
861 Silver Lake Boulevard, Cannon Building
Second Floor Conference Room A
Dover, Delaware

AMENDED AGENDA
(Amended items are noted with an asterisk)

I. Call to Order

II. Review and Approval of Minutes

- A. Meeting Minutes – December 3, 2015

III. Unfinished Business

- A. Review Final Draft of Proposed Guidelines Addressing Online Pre-Licensing Courses
B. Discussion Regarding Potential Revisions to Broker's Course Outline

IV. New Business

- A. Update from the Commission
B. Review of Course Provider Applications

1. Course Provider: McKissock, LLC

- a. Course Title: Affordable Housing Opportunities for Low-Moderate Income Buyers
Credit Hours: 4.0
Module: 7
- b. Course Title: Americans with Disabilities Act ADA
Credit Hours: 3.0
Module: 7
- c. Course Title: Property Management – The Next Generation
Credit Hours: 3.0
Module: 7
- d. Course Title: The End of the Paper Trail: How to Conduct Paperless Transactions

Credit Hours: 4.0
Module: 7

- e. Course Title: Crowd Funding in Real Estate*
Credit Hours: 3.0
Module: 7
- f. Course Title: Professional Process – Grievance, Arbitration & Mediation*
Credit Hours: 3.0
Module: 2
- g. Course Title: The Property Management Primer*
Credit Hours: 3.0
Module: 7
- h. Course Title: Using Retirement Assets to Purchase Real Estate*
Credit Hours: 3.0
Module: 7

2. Course Provider: New Castle County Board of REALTORS®

- a. Course Title: 50 Shades of Contracts – An Advanced Look at the Agreement of Sale
Credit Hours: 3.0
Module: 3

3. Course Provider: Kent County Association of REALTORS®*

- a. Course Title: Mortgages 101
Credit Hours: 3.0
Module: 7

C. Review of Instructor Applications

- 1. Robert Fleck
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 - 7
- 2. Tom Lundstedt
Continuing Education: Module 7 – How to Work with Real Estate Investors – Part I; How to Work with Real Estate Investors – Part II
- 3. Barbara Brodoway*
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 – 6; Module 7 – Differences Between DE & PA; Navigating 2015 & Beyond

Pre-Licensing Course: Real Estate Law

Broker's Course: Real Estate Documents; Ethics
- 4. Sarah Contant*
Continuing Education: Module 7 – Mortgages 101

5. Peter Kirsh*
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1; 2; 3; 5 & 6
6. Nancy Law*
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 – 6; Module 7 – Differences Between DE & PA; Navigating 2015 & Beyond

Pre-Licensing Course: Real Estate Law

Broker's Course: Real Estate Documents; Ethics
7. Robin Miller*
Continuing Education: Module 7 – Mortgages 101
8. Gerald Proffitt*
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 – 6; Module 7 – Differences Between DE & PA; Navigating 2015 & Beyond

Pre-Licensing Course: Real Estate Law

Broker's Course: Real Estate Documents; Ethics
9. Michael Selvaggio*
Continuing Education: Module 7
10. Jonathan Taylor*
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 – 6; Module 7 – Differences Between DE & PA; Navigating 2015 & Beyond

Pre-Licensing Course: Real Estate Law

Broker's Course: Real Estate Documents; Ethics
11. William Ward*
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 – 6; Module 7 – Differences Between DE & PA; Navigating 2015 & Beyond

Pre-Licensing Course: Real Estate Law

Broker's Course: Real Estate Documents; Ethics
12. Rosalind Williams*
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 – 6; Module 7 – Differences Between DE & PA; Navigating 2015 & Beyond

Pre-Licensing Course: Real Estate Law

Broker's Course: Real Estate Documents; Ethics

D. Election of Officers

V. Correspondence

VI. Other Business before the Committee (for discussion only)

VII. Public Comment

VIII. Next Meeting – February 4, 2016 at 9:30 a.m.

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.